# BUSIN SS



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# From Apprenticeships to Apps: Crafting Gen Z's Smart Trade Future



Image by www.goconstruct.org

[ Article originally appeared in www.constructionexec.com ]

#### By Bartholomew Jae

The skilled trades are at a critical turning point. As the construction industry faces waves of retirements, 41% of the current workforce is expected to retire within the next six years. At the same time, the demand for skilled trades workers is increasing due to the surge in construction projects across infrastructure, housing and commercial developments. While 46% of companies plan to adopt and implement digital tools in an attempt to modernize operations and narrow the widening skills gap, the industry still struggles to find and hire the skilled labor needed to meet the growing demand.

To stay competitive, organizations must evolve, especially in how they recruit and train the next generation. Gen Z, a generation of digital natives, is central to this shift. As they enter the workforce, they expect technology to shape their careers, aligning with their personal experiences in a digital world. This change creates new challenges—and opportunities—for employers across the skilled trades

### **Understanding Gen Z: A Generation Raised on Tech**

Born between the mid-1990s and early 2010s, Gen Z has grown up in an always-on, hyperconnected world. From a young age, they've relied on smartphones, streaming video and social platforms to access information and solve problems. Unlike previous generations, they haven't had to adapt to digital—they were raised in it. That constant exposure to digital living has shaped how they learn, communicate and approach their

In the workplace, this translates to a need for learning that is fast, visual and personalized. Gen Z is less likely to engage with long-form lectures or printed manuals and more likely to respond to short, interactive, mobile-first formats. They prefer hands-on, tech-driven experiences that mirror the tools they already use in everyday life. In other words, training for Gen Z needs to meet them where they are—online, on-demand and hyper-personal.

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### **Bipartisan Legislation to Protect Small Business Contractors**

[ Article originally appeared in www.sbc.senate.gov/]

Ranking Member Edward J. Markey (D-Mass.) and Senators Cory Booker (D-N.J.), Lisa Murkowski (R-Alaska), and Dan Sullivan (R-Alaska) today introduced the Protecting Small Business Competitions Act of 2025, which would protect the ability of small businesses to fairly compete with larger businesses for federal contracts.

Specifically, the Protecting Small Business Competitions Act would codify the Rule of Two for federal procurement opportunities, which requires the federal government to set aside all contracts that are valued above the simplified acquisition threshold of \$250,000 for small business competition if there is a reasonable expecta-

tion that two or more small businesses will submit competitive bids.

"In Massachusetts and across the country, protections like the Rule of Two are critical for small businesses to effectively compete for federal contracts," said Ranking Member Markey. "By writing this essential protection into law, we can ensure this long-standing requirement continues to give small businesses a seat at the table to compete for contracting opportunities, grow their business, and thrive."

"Small businesses in New Jersey and across the country deserve a fair shot at competing for government contracts," **said Senator Booker**. "This bipartisan legislation would expand small business' access to the nearly \$700 billion in federal contracting that is awarded each year,

bringing new opportunities for small businesses to grow, increasing competition in the marketplace, and empower underserved entrepreneurs, including minority, woman, and veteran-owned businesses, to thrive."

The Protecting Small Business Competitions Act of 2025 is endorsed by 25 organizations and 230 businesses across the country.

In a letter of support, a group of more than 200 small business organizations, advocates, and individual small businesses wrote: "While the Rule of Two has been in place for decades and confirmed by the courts, we believe this legislation is necessary and timely to ensure the government's acquisition rules continue to allow small businesses to compete for and win a fair proportion of government contracts. In a marketplace that consistently uses large buying vehicles, protecting and empowering small businesses is good policy and essential for their continued participation."

"Codifying the Rule of Two strengthens America's industrial base by ensuring fair competition for Veteran owned small businesses. This legislation is a smart, bipartisan step toward preserving innovation, growing local economies, and protecting the long-term health of the federal supply chain," said National Veteran Small Business Coalition CEO Scott Jensen.

"The Rule of Two requirement within the Federal Acquisition Regulation is a foundational policy of small business participation within the federal marketplace, and has been in place for over half a century," said Jon Panamaroff and Haven Harris, Co-Chairs of the Native American Contractors Association Board of Directors. "This legislation would codify this important rule and ensure small businesses remain a priority for the federal government to use when acquiring its goods and services."

"For decades, the Rule of Two has been a critical policy enabling small businesses to compete in the federal procurement process. However, while the Rule of Two has become a key standard, it is only partially guaranteed by statute. Under current law, contracts above the micro-purchase threshold (MPT) but below the simplified acquisition threshold (SAT) are subject to the Rule of Two; but any contracts, task or delivery orders in excess of the SAT do not have similar guarantees. Instead, small companies seeking to bid on these opportunities rely on the Federal Acquisition Regulation (FAR), which is subject to change at any time," said National Small Business Association President & CEO Todd McCracken. "Rule of Two review process and guarantees are

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### **BUSINESS TOOLKIT**

### How Business Leaders Win: 18 Principles Powering Purpose-Driven Performance

By Merilee Kern, MBA

Every leader seeks to establish a company that can endure the test of time. Establishing a mission founded on purpose, people and performance is a powerful means toward that end. Those that do so often create highly successful organizations with operations grounded in core values like grit, integrity, honor and a mindset of continuous improvement, which informs their leadership style and marketplace service approach. More than inspirational statements, these guiding principles serve as a human-centric organizational blueprint—foundational pillars that executives and team leaders can use to cultivate a dynamic company culture and construct a business model in which meaningful social impact is inherent.

These kinds of values aren't abstract—they're actionable. They drive achievement while developing enduring customer trust, while also creating a loyalty-minded environment where employees flourish. Purpose-oriented leaders who apply such ideologies with consistency and courage create businesses that don't just grow—they lead.

Case in point is Caleb Roth, CEO of Restorative Industries—a company empowering people through an extraordinary culture and meaningful careers in premium home wood care solutions who walks the walk. "I didn't set out to just build a company—but rather spark a movement," he explains. "From day one, our leadership team has been guided by a simple but powerful mission: empowering others to build a better life. Whether through our products, partnerships or people, that mission drives everything we do. It's not just a statement—it's a promise. And that promise starts with our team. The heart of our company is built by the people who show up every day with grit, integrity and purpose. From the jobsite to the front office, every member of our crew plays a role in shaping the culture we're so proud of. Together, we've built more than a business—we've built a place where people grow, lead and thrive."

Roth, a former firefighter and EMT who turned a backyard staining side hustle into a \$10M+ multi-brand empire that includes a vertically integrated ecosystem of wood care brands, is now helping everyday tradespeople across America build lucrative businesses of their own. He's not



just another multi-million-dollar entrepreneur; he's reinventing the American Dream for the skilled trades. From running his family's fence company as a young man, to building a vertically integrated, multi-brand powerhouse, Roth has proven that the path to leadership success doesn't require a Silicon Valley address or venture capital. Indeed, from his small-town home base, Roth is quietly leading a national movement to restore the dignity of work, decentralize opportunity and give skilled laborers a blueprint for blue-collar wealth.

Below, Roth shares his 18 key principles that reflect how business figureheads can work, lead and lift each other up—because, as he believes, a mission only moves forward when everyone at an organization does so together.

- 1. **Day 1 Mentality** Every day presents a new opportunity to innovate, improve and lead. Success is fueled by the same hustle, curiosity and drive found on day one.
- 2. **Customer Obsession** Exceptional experiences begin with deep listening, empathy and thoughtful action. Exceeding expectations becomes the standard.
- 3. **360° Improvement** Continuous growth happens in all directions—across teams, processes, products and purpose. Every area of business is subject to evolution.
- 4. Service Above All Else Excellence is defined by responsiveness, anticipation of needs and accountability at every stage of the customer journey.

- 5. **More with Less** Resourcefulness drives smart execution. Impact is maximized through efficiency, not excess.
- 6. **Be Quick, Don't Hurry** Agility is balanced with accuracy. Speed matters, but thoughtful, calculated risk-taking ensures quality decisions.
- 7. **Insist on High Standards** High standards are non-negotiable. Continuous improvement is driven by a refusal to settle for "good enough."
- 8. **Leave It Better Than Found** Every interaction, space or system should be left in better condition than when it was first encountered.
- 9. **Earn Trust** Trust is built through honesty, accountability and respect. It is earned daily through consistent actions and open communication.

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#### **CALIFORNIA CERTIFICATIONS**

CA DOT UCP DBE #5988 • CA DGS SBE #11641
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## CALIFORNIA SUB-BID REQUEST ADS



Requesting bids from CERTIFIED <u>OAKLAND SLBE/LBE</u> Subcontractors for ALL APPLICABLE TRADES 34th AND SAN PABLO in Oakland

**LABOR REQUIREMENTS:** Prevailing Wage / Union Labor required for carpenters, laborers, operating engineers only / Local Hiring / Davis Bacon Wage Requirements / HUD Section 3

BID DATE: 8/19/25 @ 2 PM BID DOCUMENTS:

All documents on BuildingConnected

Contact <a href="mailto:estimating@cahill-sf.com">estimating@cahill-sf.com</a>, 415-677-0611 for invitation/information.



P.O. BOX 100 Folsom, CA 95763 • Phone: (916) 351-0457 Fax: (916) 351-1674 Contact: Steve Platt

 $\textbf{Email:} \ \underline{\textbf{SteveP@srco.com}} \ \textbf{\&} \ \underline{\textbf{estimating@srco.com}}$ 

Sub-Bids Requested From DBE, MBE, WBE Subcontractors & Suppliers for:

OWNER: SIERRA COUNTY WATERWORKS DISTRICT NO. 1, CALPINE WELL AND TREATMENT PROJECT

**BIDDING AUGUST 27, 2025 AT 2PM** 

Scope Of Work: This project consists of the drilling and completion of a 570-foot deep public water supply well; the installation of a well pump and related equipment; the construction of a new well building with chemical feed, controls and telemetry and site work at well location site; the installation of approximately 1650-feet of 4-inch diameter C900 transmission pipeline from the new well building to a new water treatment building; the construction of a new water treatment building with filters, controls, backwash system and site work; the construction of a new 16,000-gallon bolted steel backwash tank; and installation of telemetry equipment at a remote tank site and one existing well site.

DBE Work Available/ Items of Work:

Traffic Control, Concrete Pumping, Asphalt Concrete, Asphalt Paving, Reinforcing Steel, Pumping Plant Electrical Equipment, Generator, Well drilling & development, Fencing, Carpentry, Roofing, Painting, Doors, HVAC, Insulation, Heavy Equipment Rental, Demolition, Surveying, Sand & Gravel Supply, Concrete Supply, Doors & Frames Supply, Pipe Supply, Drainage System Supply, Storm Water System Supply, Material Testing Services, Dump Truck, Street Sweeper, Clearing & Grubbing.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project. Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.



P.O. BOX 100 Folsom, CA 95763 • Phone: (916) 351-0457 Fax: (916) 351-1674 Contact: Chris Martin

 $\textbf{Email:} \ \underline{\textbf{ChrisM@srco.com}} \ \textbf{\&} \ \underline{\textbf{estimating@srco.com}}$ 

Sub-Bids Requested From DBE, MBE, WBE Subcontractors & Suppliers for:
OWNER: CITY OF COLUSA,
CONSTRUCTION OF THE COLUSA NEW WATER PRODUCTION WELL, PILOT
TESTING, UPGRADES TO WELL NOS. 4, 5 & 6,
ABANDON WELLS 2 & 3 & WALNUT RANCH WELLS 1 & 2

**BIDDING AUGUST 26, 2025 AT 2PM** 

Scope Of Work: Work consists of installing a new well (Well No. 9) with an approximate capacity of 2,200 gallons per minute that will include treatment for iron, manganese, and arsenic as needed; abandon Well No. 02, Well No. 03 and Walnut Ranch Well; install iron and manganese treatment to Well No. 05; install odor control treatment to Well No. 06; and integrate Well No. 04 into the City of Colusa's supervisory control and data acquisition (SCADA) system.

DBE Work Available/ Items of Work:

Electrical, Generator, Fencing, Aggregate Supply, Metal Structure, Misc Metal, Chemical Components, Underground, Piping; Valves, Tank, Roofing, Rough Carpentry, Concrete Construction, Concrete Supply, SWPPP, Traffic Control, Surveying, Demolition, Trucking, Testing, Doors, Painting, HVAC, Earthwork, Well Abandonment, Well Drilling, Well Pump Installation, Manganese Treatment System, Chemical Pump & Tank, Pumps, Permit, Tree Removal, Concrete Pumping, Rebar.

If a portion of the work is too large for you to handle, contact us and we will try and break it into smaller portions. Subcontractors and suppliers must be licensed to conduct business in the state of California. Must be able to provide payment and performance bonds provided by approved surety company. SRC will pay bond premium up to 1.5% of subcontract amount and will assist with insurance compliance. SRC will work with subcontractors on joint check agreements. Plans and specs are available for viewing at our Folsom office and upon request will provide FTP site for electronic viewing of project. Bonding, insurance, lines of credit and any technical assistance or information related to the plans or specifications for the work will be made available. Assistance with obtaining necessary equipment, supplies, materials, or related assistance or services for this project will also be offered.

Con-Quest Contractors, Inc.

880 Mitten Road Suite 105 • Burlingame, CA 94010
Email: bidday@cqcontractors.com
Fax: 415-206-0528

REQUEST FOR QUALIFIED DBE, MBE, SBE and WBE SUBCONTRACTORS & SUPPLIERS FOR:

EBMUD - Summit Pressure Zone South Pipeline Replacement, Phase 2A

Bid Date: Wednesday August 13, 2025, at 2:00 P.M.

Quotes needed: SWPPP, Material Testing/Inspection, Landscaping, Hardscape / Flatwork, Ready Mix Concrete, Concrete Pumping, Trucking, Aggregate Materials, Rebar, Roadway Traffic Striping, Traffic Control Services

For information regarding assistance with insurance bonds please contact our office.

**An Equal Opportunity Employer** 

In order to properly evaluate / coordinate vendor proposals with our final bid. Vendor scope letters and quotes should be submitted and received in a timely fashion no later than <a href="August 11th at 3:00 pm">August 11th at 3:00 pm</a>.

Please include your DIR Registration No, License No., and any / all pertinent DBE / SBE Certifications on your proposal.



Mesa Energ

Mesa Energy Systems, Inc. (DBA EMCOR Services / Mesa Energy) is preparing a bid as a Prime Contractor for the project listed below:

Contra Costa Regional Medical Center Chiller Replacement
Contract No. 250-23016/WH576A
MBE, WBE, OBE, SBE, DVBE, and LBE (Contra Costa County) Goal Assigned is 30%
OWNER: Contra Costa County

BID DATE: August 28th, 2025 @ 2:00 P.M.

Mesa Energy Systems, Inc is soliciting quotations from certified MBE, WBE, OBE, SBE, DVBE, and LBE (Contra Costa County), for the following types of work and supplies/materials including but not limited to: Insulation, Test & Balance, GC work, Demolition, Plumbing, Concrete, Electrical, Controls, Raw and Finished Materials, and Chiller and Generator Rental Equipment

Plans and specifications may be reviewed at our offices located at 14450 Doolittle Drive, San Leandro, CA, we can email to you, or at your local Builders Exchange. Email questions and bids to <a href="mailto:dkraft@emcor.net">dkraft@emcor.net</a> to the attention of David Kraft, phone 510-670-1690

When submitting any public works bid, please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at <a href="https://www.dir.ca.gov/Public-Works/PublicWorks.html">www.dir.ca.gov/Public-Works/PublicWorks.html</a>

If you need DBE support services and assistance in obtaining bonding, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project email <a href="mailto:dkraft@emcor.net">dkraft@emcor.net</a>, or contact your local Small Business Development Center Network <a href="mailto:hktp://californiasbdc.org">hktp://californiasbdc.org</a>). Mesa Energy Systems, Inc is willing to breakout portions of work to increase the expectation of meeting the DBE goal. At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. Mesa Energy Systems, Inc is an Equal Opportunity/Affirmative Action Employer.



PROJECT NAME: BART Police Department Headquarters 2000 Broadway, Oakland, CA 94612

DOCUMENTS TO BE RELEASED: August 6, 2025.

BID DUE DATE: August 20, 2025 at 4:00 PM. Include ALL completed Bid forms. Swinerton is requesting quotations from All Subcontractors and Certified DBE's.

Trades: Trade Package #5: Masonry, Sheet Metal / Flashing, Sealants, subconsultants and suppliers to Doors Frames & Hardware (SP Self Perform), Fire Curtains, Metal Stairs, Glazing (interior and exterior), Tile, Flooring, Painting, Signage, Specialties, Lockers, Storage Assemblies, Appliances, Window Treatments, subconsultants and suppliers to Millwork (SP Self Perform), Site Furnishings, Exterior Storage, Elevator, Paving, Asphalt, Site Concrete Curbs and Gutter, Fences and Gates, and Landscaping.

RFIs Due: August 12, 2025, 4 PM.

Project Description:

Swinerton is Bidding this project for Bay Area Rapid Transit. This bid is for award.

Swinerton Builders and Gensler Architects are teaming up for a Progress Design-Build Tenant Improvement for a new Bay Area Rapid Transit (BART) Police Department Headquarter facility. The location of the existing building that will be ongoing construction is located at 2000 Broadway Street in Oakland, 94612, California. The scope of work for this project involves demolition of interior member like doors, interior walls, and fixtures along with partial MEPFS removal. Once demolition is complete, construction will consist of seismically upgrading the building, adding micro piles and viscous dampers along with refurbishing the interior space tailoring it to BART PD's needs.

PLANS & SPECIFICATIONS: Available via Building Connected Contact: Blake Nelson Tel: (415) 385-4732

Tel: (415) 385-4732 EMAIL TO: <u>bnelson@swinerton.com</u>

- This is a Public Works project that has federally funding. Subcontractor must be registered with the CA Department of Industrial Relations before submitting a bid. Application and renewal are completed online with an annual, non-refundable fee.
- Davis-Bacon Act Requirements and Wage Determinations shall apply to this contract.
- Project is covered by a Project Stabilization Agreement
- 40% DBE Participation requried
- This will be a "best value" procurement; Price, capability, DBE participation or DBE status. Proposal and interview

We reserve the right to require all subcontractors to furnish 100% performance and payment bonds from a U.S. Treasury-listed surety. Premium cost to be included as a separate item. At our discretion, a bid bond and/or letter of bondability from a U.S. Treasury-listed surety may be required within 48 hours of demand.

"Swinerton is an Equal Employment Opportunity, Minority, Women, Disability, and Veteran Employer

**4 SMALL BUSINESS EXCHANGE** AUGUST 07, 2025 - AUGUST 13, 2025



# CALIFORNIA SUB-BID REQUEST ADS



11555 Dublin Boulevard • P.O. Box 2909 • Dublin, CA 94568-2909 ublin Boulevard - P.O. Box 2909 - Dublin, CA 943 Phone: (925) 829-9220 / Fax: (925) 803-4263 Website: www.desilvagates.com ESTIMATOR: DAVID CZECH An Equal Opportunity/ Affirmative Action Employer

DeSilva Gates Construction (DGC) is preparing a bid as a Prime Contractor for the project listed below

ROUTE 101 - FOR CONSTRUCTION ON STATE HIGHWAY IN SAN MATEO COUNTY FROM SAN MATEO COUNTY LINE IN EAST PALO ALTO TO 0.2 MILES NORTH OF COLMA CREEK BRIDGE IN SOUTH SAN FRANCISCO Contract No. 04-1Q5824, Federal-Aid Project ACNH-Q101(441)E

Disadvantaged Business Enterprise Goal Assigned is 22% OWNER: STATE OF CALIFORNIA DEPARTMENT OF TRANSPORTATION 1727 30th Street, MS 43, Sacramento, CA 95816

REVISED BID DATE: AUGUST 27, 2025 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantaged Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Biologist Consultant, Bridge, Clearing and Grubbing/Demolition, Cold Plane, Concrete Barrier, Construction Area Sign, Electrical, Emulsion Supplier, Erosion Control, Fencing, Landscaping, Lead Compliance Plan, Metal Beam Guardrail, Minor Concrete, Pipe Lining, Roadside Signs, Rumble Strip, Sign Structure, Striping, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Temporary Erosion Control, Testing, Traffic Control Systems, Underground, Vegetation Control, Trucking, Water Trucks, Street Sweeping, Rubberized HMA (Open Grade) Material, Rubberized HMA (Gap Grade) Material and Soil Densification (HDPE)

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 3855 N Freeway Blvd Suite 100, Sacramento, CA 95834, or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at <a href="https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0">https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0</a> or from the Owner's site at <a href="https://www.dropbox.com/sh/5rvdc1bwfbasgl9/AABbrd0ba51\_kN3GtAESfBUoa?dl=0">www.dot.ca.gov/hq/esc/oe/weekly\_ads/all\_adv\_projects.php</a>

Fax your bid to (925) 803-4263 or email to <a href="mailto:decestimating@desilvagates.com">decestimating@desilvagates.com</a> to the attention of Estimator David Czech. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at <a href="www.dir.ca.gov/Public-Works/">www.dir.ca.gov/Public-Works/</a> PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (<a href="https://californiasbdc.org">https://californiasbdc.org</a>) or contact the California Southwest Transportation Resource Center (<a href="https://www.transportation.gov/osdbu/SBTRCs">www.transportation.gov/osdbu/SBTRCs</a>). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an Equal Opportunity/Affirmative Action Employer.



Gallagher & Burk, Inc 344 High Street • Oakland CA 94601 Phone: (510) 261-0466 • FAX (510) 261-0478

Estimator: QUINN HANCE • Website: www.gallagherandburk.com

Gallagher & Burk, Inc. (GBI) is preparing a bid as a Prime Contractor for the project listed below LAKESIDE DRIVE/LAKE MERRITT BOULEVARD COMPLETE STREETS PROJECT, Project No. 1005314 OWNER: CITY OF OAKLAND - 1 Frank H. Ogawa Plaza, Room 101, Oakland CA 94612

REVISED BID DATE: AUGUST 7, 2025 @ 2:00 P.M.

We hereby encourage responsible participation of certified Local and Small Local Business Enterprises, and solicit their subcontractor or materials and/or suppliers quotation for the following types of work including but not limited to:

Adjust Iron, Clearing and Grubbing/Demolition, Cold Plane, Crack Sealing, Electrical, Hazardous Material, Landscaping, Minor Concrete, Roadside Signs, Slurry Seal, Striping, Survey/Staking, SWPPP Prep/Water Pollution Control Plan Prepare, Traffic Control/Engineer, Tree Removal/Trimming, Underground and Hot Mix Asphalt (Type A) Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or at your local Builders Exchange, or reviewed and downloaded from the dropbox site at <a href="https://www.dropbox.com/sh/5rvdc1bwfbasql9/AABbrd-0ba51\_kN3GtAESfBUoa?dl=0">https://www.dropbox.com/sh/5rvdc1bwfbasql9/AABbrd-0ba51\_kN3GtAESfBUoa?dl=0</a> or from the Owner's site at <a href="https://www.oaklandca.gov/services/active-closed-opportunties or or other properties of the original state or original state of the original state or origina http://ciplist.com/plans/?Oakland/city/9392

Fax your bid to (510) 261-0478 or email  $\underline{gbiestimating@gallagherburk.com}$  to the attention of Estimator Quinn Hance. If you have questions for the Estimator, call at (510) 261-0466. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at www.dir.ca.gov/Public-Works/Public

If you need L/SLBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (510) 261-0466, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Trans portation Resource Center (<u>www.transportation.gov/osdbu/SBTRCs</u>). GBI is willing to breakout portions of work to increase the expectation of meeting the L/SLBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. GBI is an equal opportunity/affirmative action employer



O. C. Jones & Sons, Inc. 1520 Fourth Street • Berkeley, CA 94710 Phone: 510-526-3424 • FAX: 510-526-0990

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR nt, guardrails, TMS, drainage sys Hwy 101 San Mateo County CT 04-1Q5824

REVISED BID DATE: August 27, 2025 @ 2:00 PM

REVISED BID DATE: August 27, 2025 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Temporary and Permanent Hydroseed and Erosion Control Measures, QC/QA Testing, Lead Compliance Plan, Construction Area Signs, Traffic Control System, Stationary Impact Attenuator Vehicle, Portable Changeable Message Sign, SWPPP, Stormwater Sampling, Analysis, and Annual Report, Stormwater Treatment BMP, Sweeping, Temporary Fencing, Asbestos Compliance Plan, Treated Wood Waste, Biological Mitigation, Clearing & Grubbing, Soil Densification (High Density Polyurethane), Subgrade Enhancement Geotextile Class A1, Planting & Irrigation, Underground, Prime Coat, Tack Coat, Cold Plane AC, Drill & Bond Dowel, Structural Concrete, Bar Reinforcing Steel, Bridge Removal, Gross Solids Removal Device Linear Radial Type LR-1(8), Capture Housing with Stainless Steel & Misc. Iron & Steel, Temporary Barrier System (Mash TL-3), Rock Blanket, Slope Paving, 8# Welded Steel Pipe (Jack or Bore), Vegetation Control, Remove Concrete Barrier, Rumble StripAdjust Utilities, Cured-In-Place Pipeliner, Rock Slope Protection, Detectable Warning Surface, Minor Concrete, Pre/Post Construction Surveys, Fencing, Delineator, Pavement Marker, Object Marker, Roadside Signs, Guardrail Systems, Concrete Barrier, Crash Cushions, Striping & Marking, Maintain Existing Traffic Elements During Construction, Camera Systems, Fiber Optic Cable Systems, Modifying Variable Message Sign Systems, Electrical, Modify Ramp Metering Systems, Modify Traffic Monitoring Stations, and Construction Materials

Jean Sicard (510-809-3411 isicard@ociones.com) is the estimator on this project and is available to provide assistance or answer gues-

Jean Sicard (510-809-3411 jsicard@ocjones.com) is the estimator on this project and is available to provide assistance or answer questions regarding the project scope of work including bid requirements, break out of bid items, plan or spec interpretation, bonding or insurance requirements, and other bid assistance. Plans and specs are available to review at our Berkeley office or can be sent out via Building Connected. Plans are also available under the Advertised Projects tab at the Caltrans website at: http://ppmoe.dot.ca.gov/des/oe/contract-awards-services.html. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date tract-awards-services.html. PDF format quotes should be emailed to the estimator or faxed to 510-526-0990 prior to 12:00 PM on the date of the bid. Quotes from DBE Subcontractors, Suppliers and Truckers are highly encouraged. OCJ is willing to breakout any portion of work to encourage DBE participation. Subcontractors must possess a current DIR, Contractors License, and insurance and workers compensation coverage including waiver of subrogation. OCJ may require Performance and Payment bonds on subcontracts. OCJ will pay the bond premium up to 2% of the contract value. Please contact OCJ for any assistance required by your firm in obtaining bonding or insurance. The US Small Business Administration may also assist you in obtaining bonding - please see the following site for information: http://www.sba.gov/content/contractors. Visit the California Access to Capital Program Financing Solutions website for additional resources for your small business-http://www.calbizfinance.org/cal\_cert\_biz\_program.html. OCJ is available to help obtain necessary equipment, material and/or supplies. All subcontractors are required to execute OC Jones' standard subcontract agreement, comply with all insurance requirements, and name OCJ as additional insured. Copies of our agreement and insurance requirements are available upon request. OCJ is a Union contractor, and we are signatory to the Operating Engineers, Laborers, Teamsters, and Carpenters. OCJ is an Equal Opportunity Employer.



Project Name: Primary Clarifiers and Activated Sludge Tank Improvements Project Bid Date: August 26, 2025, at 2:00p.m.

Kiewit Infrastructure West Co. (Kiewit) is seeking sub-quotes from qualified, Disadvantaged Business Enterprises (DBE), in-Rewit infrastructure west Co. (Klewit) is seeking sub-quotes from qualified, Disadvantaged Business Enterprises (DBE), including Minority Business Enterprises (MBE), Women Business Enterprise (WBE), Other Business Enterprises (DBE) firms; and all other business enterprises to perform as Subcontractors and Material Vendors/Suppliers. DBEs must be certified by one of the following agencies prior to bid opening: Minority Business Development Agency (MBDA), Small Business Administration (SBA), California Unified Certification Program (CUCP), California Public Utilities Commission (CPUC), Tribal, State and Local governments, or an independent certifying organization.

Kiewit is requesting quotes for various areas of work listed in, but not limited to, the scopes of work below: Aggregate, trucking and hauling, material landfill both dirt and concrete disposal, ductile iron pipe, asphalt paving, ready mix supply, dewatering, concrete reinforcing installation, concrete pumping, metals, membrane roofing, painting and coating, equipment, clarifier, water aeration equipment, hydraulic gates and valves, aeration equipment, bolts and gaskets, hangers and support, mechanical insulation, valves, pipes and tubes and testing, adjusting and balancing.

Funding for this project has been provided in full or in part by the Clean Water State Revolving Fund (CWSRF) through an agreement with the State Water Resources Control Board, administered by the EPA and is therefore subject to the American Iron and Steel ("AIS") Provisions, DBE Program requirements and the Davis-Bacon Related Acts. This project includes American Iron and Steel (AIS) requirement; therefore, requires the use of iron and steel products that are produced in the United States.

Firms interested in providing a sub-quote for this project must contact Kiewit and responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of Building Connected system (at no cost to bidder) with project information and bid instructions. Plans and specifications are also available for review at Kiewit's office located at 10704 Shoemaker Avenue, Santa Fe Springs, CA 90670.

Responsive bidders must possess a valid California Contractor's license (as appropriate), be registered with the Department responsive binders must possess a valid calindria contractor's license (as appropriate), be registered with the Department of Industrial Relations (DIR) and provide acceptable insurance. Responsible subcontractors and material contractors will be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Firms performing any onsite work is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers and teamsters. Kiewit will consider quotes from any, and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all DBEs regarding participation on this project. For further information regarding this project, licensing, insurance, bonding, related assistance with equipment, supplies, and materials, or the project schedule, please contact our Lead Estimator, Jose Valenzuela.

Kiewit Infrastructure West Co. 10704 Shoemaker Ave., Santa Fe Springs, CA 90670 Tel: (562) 946-1816 • Fax: (562) 946-3823 Lead Estimator Contact: Jose Valenzuela | Email: jose.valenzuela@kiewit.com

"Kiewit Infrastructure West Co. is an Equal Opportunity Employer.

### How construction professionals can find opportunity in an uncertain economy

[ Article originally appeared in www.constructconnect.com ]

The U.S. construction industry in 2025 looks like it will have both challenges and opportunities for businesses. While ConstructConnect predicts construction spending will grow by 5.2% this year, there's still some uncertainty about what's next. Here's what's behind the uncertainty and where you might find opportunities.

Why is Spending Expected to Grow?

U.S. construction starts, or projects that officially began, dropped by 3.5% last year. However, spending is expected to bounce back in 2025 for two main reasons: Easing financial regulations and potential interest rate cuts.

Michael Guckes, Chief Economist at ConstructConnect, says, "Lower interest rates will function as a first and necessary step in reinvigorating nonresidential construction activity, allowing more nonresidential construction projects to pencil out."

Additionally, lower interest rates could make housing more affordable, which could lead to a rise in residential construction.

According to ConstructConnect, total nonresidential construction spending may grow by 5.7% this year, while residential spending could increase by 3.6%.

#### What Projects Could Grow the Most?

The demand for power generation is expected to be a driving force in the industry. This is due to

Continued on page 6

AUGUST 07, 2025 - AUGUST 13, 2025 SMALL BUSINESS EXCHANGE 5



### **CALIFORNIA SUB-BID REQUEST ADS**



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Summit Pressure Zone South Pipeline Replacement Phase 2 Owner: East Bay Municipal Utility District

Bid Date: August 13th 2025 @ 2:00 P.M. Engineers Estimate: 3,000,000-3,500,000

We are requesting quotes from all qualified SBE/ DVBE Subcontractors and Suppliers but not limited to: AGGREGATES, ASPHALT, CONCRETE MATERIALS, SLURRY, LOW DENSITY CELLULAR GROUT, PIPE SUPPLIERS, EROS MATERIALS, CATHODIC PROTECTION, CONCRETE FLATWORK, CONCRETE PAVEMENT, CONSTRUCTION AREA SIGNS, DEMOLITION, ELECTRICAL- STREET LIGHTS/ TRAFFIC SIGNALS/ LOOPS, ENVIRONMENTAL SERVICES, EROSION CONTROL, HYDROSEEDING, LANDSCAPING/ IRRIGATION, SAWCUTTING, STRIPING, SURVEYING, SWPP PLAN ONLY, WELDED STEEL PIPE, TRUCKING, PIPE INSULATION, HAZMAT

#### **Project Description:**

Furnish and install approximately 1,935 horizontal linear feet (LF) of 24-inch, 30 LF of 16-inch and 55 LF of 12-inch mortar lined and coated steel (ML&CS) pipe, all connectionpiping, appurtenances, and fittings. Remove three trees within Caltrans right-of-way as approved by the Engineer. Provide required traffic control measures. Remove and dispose of abandoned pipelines for installation of new pipelines. Provide final restoration of pavement and restore Firestorm Memorial Garden landscaping. Perform related required work as shown on the Drawings and as specified

Project information, including plans & specifications can be found by contacting: estimating@mour

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

Mountain Cascade Inc. is an Equal Opportunity Employer California License # 422496

This is Part of a Good Faith Outreach. Your response is greatly appreciated



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Main Wastewater Treatment Plant Digesters 7, 11 & 12 Rehabilitation Specification SD-450 Owner: East Bay Municipal Utility District

Revised Bid Date: August 27th 2025 @ 2:00 P.M Engineers Estimate: \$10,000,000- 12,000,000

We are requesting quotes from all qualified DBE/ MBE/ WBE Subcontractors and Suppliers but not limited to: PIPE SUPPLIERS, STEEL PIPE SUPPLIERS, ELECTRICAL-BUILDING, FALSEWORK/ SCAFFOLDING/ FORMWORK, PIPE INSULATION, CONCRETE REPAIR, HVAC/ MECHANICAL, PAINTINGS/ COATINS, ROOFING, VALVES GUYS

#### **Project Description:**

Work includes the following: (1) remove and replace linings (or coatings) on digester internal steel and concrete surfaces. (2) Electrical and instrumentation work required to replace or modify digester overflow temperature sensors for each digester. (3) Structural repair work on the underside (inside) of the Digester 12 cover. (4) Remove and install new digester insulated roofing system on Digester 10 and spot repair of roof insulation at specific digesters. (5) Install new Class 1 Division 2 wiring, panels, and controls equipment at the flares. (6) install HVAC system in the Dewatering Building. (7) area gas monitor sensors, and (8) other miscellaneous im provements in and around the digesters.

Project information, including plans & specifications can be found by contacting:

nttp://www.ebmud.com/current-construction-bids or: estimating@mountaincascade.com

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

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555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Urban Pocket Area 9- Colorado- Rouse Project Contract No. 220021 Owner: County of Stanislaus Department of Public Works Bid Date: August 20th 2025 @ 10:00 A.M. Engineers Estimate: \$24,681,024

\*\*\*\*\*\*\*\*\*\*\*\*\*\* PLEASE NOTE THIS BIDS AT 10AM -

We are requesting quotes from all qualified MBE/ SBE/ WBE Subcontractors and Suppliers but not limited to: AGGREGATES, ASPAHLT, CONCRETE MATERIALS, SLURRY, PIPE SUPPLIERS, PRECAST MATERIALS AC OILS, ADJUST MH/ WV, CCTV, CONCRETE FLATWORK, CONCRETE PAVEMENT, CONSTRUCTION AREA SIGNS, DE-MOLITION, ELECTRICAL- STREET LIGHTS/ TRAFFIC SIGNALS/ LOOPS, ENVIRIONMENTAL SEERVICES, ERO-SION CONTROL, FENCING, GEOTECH ENGINEERS, CORRUGATED MATAL PIPE, PLASTIC PIPE, LIME TREAT, SAWCUTTING, STRIPING, SURVEYING, SWPP PLAN ONLY, TRAFFIC CONTROL, TRUCKING, FDR

#### **Project Description:**

The work to be accomplished includes constructing new curb, gutter, sidewalk, ADA curb ramps, drainage inlets, storm drain piping and manholes, sewer piping and manholes, sewer laterals, water mains, water services, fire hydrants, new pavement, full depth existing pavement replacement, and installing new street light assemblies.

Project information, including plans & specifications can be found by contacting:

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response.

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W.A. Rasic Construction is preparing a bid for the following project as a prime contractor and we are interested in receiving subcontractor quotations for items of work or materials required below from interested Disadvantaged Business Enterprise (DBE), Minority Business Enterprise (MBE), Women Business Enterprise (WBE) and Other Business Enterprise (OBE).

Los Angeles Department of Water & Power
Western Trunk Line – Phase 1
Bid No. 7972
Bid Date: August 21, 2025 @ 2:00 PM
Outreach: DBE/ MBE/WBE/OBE
Senior Estimator: Ben Sebat (562) 928-6111
Email: bsebat@warasic.com

W.A. Rasic is requesting bids for the following trades and/or material supplies:

Asphalt Cold Milling & Cap Paving, Traffic Signals, Sawcutting, Striping, Welding, Furnish Welded Steel Pipe, Furnish Earthquake Resistant Ductile Iron Pipe, Waterworks Supply, Furnish Aggregate Supply, Furnish Ready Mix Supply, Furnish Fiber Optic Conduit & Pull Box Supply, Trenchless Construction, Cathodic Protection, Trucking & Disposal, Welding Inspection, Survey, Cathodic Protection, Shoring, Equipment Rental

NAICS Codes: 212321, 237310, 237990, 238190, 238210, 238990, 327320, 331210, 332996, 484110, 532412, 541370, 541690

Plans & Specifications are available to review Monday through Friday 8:00 am to 5:00 pm at no cost at our office located at 4150 Long Beach Blvd, Long Beach, Ca 90807.

W.A. Rasic intends to seriously negotiate with qualified firms and will assist in obtaining bonds, lines of credit, insurance, equipment, supplies and materials upon request. W.A. Rasic will consider all DBE, MBE, WBE and DBE quotes, including those that are broken down into economically feasible tasks or quantities as well as arrange delivery schedules to facilitate and encourage maximum bidding participation. W.A. Rasic also encourages a consortium of DBE / MBE / WBE / OBE firms when a contract portion is too large to handle individually. Subcontractors must have a valid California Contractors License and must be registered with the Department of Industrial Relations (DIR) as required by Section 1725.5 of the Public Contract Code. Subcontractors will be required to execute W.A. Rasic's standard subcontract agreement and general insurance requirements. A copy of our subcontractor agreement and insurance requirements is available in electronic format upon request. W.A. Rasic reserves the right to require each subcontractor to provide payment and performance bonds in the amount of 100% of the subcontractor's bid. Bond Premium will be reimbursed up to a cost not to exceed 1.5%. W.A. Rasic is an equal opportunity employer and Union signatory Contractor.



Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: West Pipeline Inspection & Rehab Project - Ph. 2A Project No. 95084002 **Owner: Santa Clara Valley Water District** Bid Date: August 20th, 2025 @ 2:00 PM Engineers Estimate: \$18,000,000 - 27,000,000

We are requesting quotes from all qualified SBE Subcontractors and Suppliers but not limited to:

concrete material, pipe suppliers, storm water systems pipe suppliers, precast materials, electrical - building, erosion control, pipe lining, landscaping/irrigation, manhole rehab, tree removal/arborist, trucking, painting/coating, valves/water main/ temp facility.

#### **Project Description:**

Drain and remove water from West Pipeline, Perform work on the treated water transmission pipeline appurtenances at sixty-seven (67) sites, Furnish and install all materials to install new 48-inch piping and line valve, tree and grub removal, perform internal pipeline repair, prepare and coat all in-vault and exposed pipeline appurtenances and associated piping assembly components.

Project information, including plans & specifications can be found by contacting:

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your response

Mountain Cascade Inc. is an Equal Opportunity Employer California License # 422496

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Mountain Cascade Inc. 555 Exchange Court, Livermore, CA 94550 (925) 373-8370, Fax (925) 373-0940

Project: Urban Pocket Area 10 – Bret Harte Project Contract Number 230005

Owner: County of Stanislaus – Department of Public Works

<u>Bid Date: August 27th, 2025 @ 10:00 a.m.</u>

\*\*\* PLEASE NOTE THIS BIDS AT 10AM - HAVE ALL QUOTES TO ESTIMATING NO LATER 5:00 P.M. AUG. 26TH,2025 TO ENSURE QUOTES HAVE BEEN RECEIVED AND REVIEWED \*\*\*\*

We are requesting quotes from all qualified MBE/SBE/WBE Subcontractors and Suppliers but not limited to: Aggregates, Asphalt, Concrete Material, Slurry, Low Density Cellular Grout, Pipe Suppliers, Draining Pipe Suppliers, Precast Materials, AC Oils, Adjust MH/WV, Analytical Testing, Asphalt Grinding, Concrete Flatwork, Construction Area Signs, Demolition, Erosion Control, Fencing, Sawcutting, Striping, Surveying, SWPPP, Traffic Control, Trucking.

#### Project Description:

The work includes but not limited to: construct new curb, gutter, sidewalk, ADA ramps, drainage inlets, storm drain systems, water services, fire hydrants, new pavement and partial depth existing pavement replacement.

Engineers Estimate: \$18,000,000 Million

Project information, including plans & specifications can be found by contacting: .com/portal/portal.cfm?CompanyID=14599 or: esting

Please feel free to contact Mountain Cascade, Inc. at 925.373.8370 with any questions concerning bonding, insurance, lines of credit, and job overview. We look forward to your respons

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6 SMALL BUSINESS EXCHANGE AUGUST 07, 2025 - AUGUST 13, 2025



### **CALIFORNIA SUB-BID REQUEST ADS**



5225 Hellver Avenue, Suite #220, San Jose, CA 95138 Phone (408) 574-1400 • Fax (408) 365-9548

Contact: Rob Snyder

Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE, MBE, WBE & Labor Surplus Area Firms SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR

10344 - Vision Zero East San Jose Safety Improvements Senter Road Owner: City of San Jose Location: San Jose, CA Engineers' Estimate: \$7,210,000 BID DATE: August 14, 2025 @ 11:00 AM

Items of work include but are not limited to: Construction Area Signs, Traffic Control, PCMS, Water Pollution Control Plan, Adjust Utilities, Fencing Relocation, Micro-Surfacing, Electrical – Traffic Signals & Street Lights, Object Markers, Furnish Bus Shelter and Striping.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Gran iterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license. DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this

We are an Equal Opportunity Employer



5225 Hellver Avenue, Suite #220, San Jose, CA 95138 Phone (408) 574-1400 • Fax (408) 365-9548 Contact: Randy Bonino & David Kennedy Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE, Women-Owned Small Business, Disabled Veteran-Owned Small Business & HUBZone Small Business firms SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

> Pajaro Flood Risk Management - Reach 6 RFP No. W912P725BA012 Owner: US Army Corps of Engineers Location: Watsonville, CA Engineers' Estimate: \$25 - 100 Million REVISED BID DATE: August 20, 2025 @ 1:00 PM

Items of work include but are not limited to: Sheet Pile, CIDH, Rebar, Quality Control, Vibration Monitoring, Erosion Control, Fencing, Hydro Seeding, Rock Slope Protection, Survey, Reinforced Concrete Pipe, Steel

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Graniterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project.

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5225 Hellver Avenue, Suite #220, San Jose, CA 95138 Phone (408) 574-1400 • Fax (408) 365-9548 Contact: Erik Cushman Email: estimating@graniterock.com

REQUESTING SUB-QUOTES FROM QUALIFIED SBE & DVBE firms SUBCONTRACTORS/SUPPLIERS/TRUCKERS FOR:

2025 Levee Repairs - San Joaquin River and Butte Slough Specification No. 24-06 Contract No. C51667

Owner: State of California, Department of Water Resources Location: Tracv. CA

Engineers' Estimate: \$5,000,000 BID DATE: August 20, 2025 @ 2:00 PM

Items of work include but are not limited to: Traffic Control, Staking / Survey, Tree Removal, Instream Woody Material, Irrigation, Seeding, Pole Cuttings, Erosion Control Fabric, Vibration Monitoring and SWPPP.

Granite Rock Company 'Graniterock' is signatory to Operating Engineers, Laborers, Teamsters, Carpenters and Cement Masons unions. 100% performance and payment bonds will be required from a qualified surety company for the full amount of the subcontract price. Bonding assistance is available. Graniterock will pay bond premium up to 1.5%. In addition to bonding assistance, subcontractors are encouraged to contact Gran-iterock Estimating with questions regarding obtaining lines of credit, insurance, equipment, materials and/or supplies, or with any questions you may have. Subcontractors must possess a current contractor's license, DIR number, insurance and worker's compensation coverage. Subcontractors will be required to enter into our standard contract. Graniterock intends to work cooperatively with all qualified firms seeking work on this project

We are an Equal Opportunity Employer



Pre-Bid Meeting & Job Walk: August 19, 2025 @ 12pm

- · Prevailing Wage
- Local hire/First Source participation
- · CPUC Supplier Diversity

#### Project Schedule: Est. Start December 15, 2025, Duration: 22 Months

Nibbi Brothers has been selected as the General Contractor for the St Paul Terrace project in Berkeley. We are in receipt of the Bid Set and are currently requesting Bids from qualified subcontractors for Selected Trades. Proposals are due no later than New 7-story building consisting of 50 affordable rental apartments & related services and amenities, with supportive spaces

for the adjacent church. 5 levels of Type IIIA construction over 3 levels of Type I construction.

\*Please issue the BRFI via building connected, so the whole team sees it

\*Please provide break out pricing for Church and Residential costs for funding reasons

\*Bid Scopes are coming post job walk

Bid Documents: For any questions regarding this project, please reach out to the following team members:

Amanda Nygard – Preconstruction Coordinator (amandan@nibbi.com) 415-287-1580
Hannah Austin - Preconstruction Coordinator (hannaha@nibbi.com)
Cody Harris – Project Manager (codyh@nibbi.com)
Adam Jancsek – Project Engineer (adamj@nibbi.com)
Anastasia Scorsone – Estimator (anastasias@nibbi.com)

### How construction professionals can find opportunity in an uncertain economy

#### Continued from page 4

the rise of electric vehicles and tech devices, an increase in the need for data centers, and progress in artificial intelligence.

Spending on projects like wind and nuclear energy is predicted to reach record highs, boosting heavy engineering and civil construction. There's also strong growth expected in manufacturing construction, which could rise 13.4% in 2025

On the residential side, falling mortgage rates should help increase both single-family and multi-family housing projects after a 9% decline in 2024.

#### **How Could Tariffs Affect the Market?**

Even with growth predicted, tariffs on imported goods may still have a big impact. Higher material costs due to tariffs could lead some companies to consider domestic manufacturing instead.

"If enough manufacturers choose this path, it could substantially enhance the growth trajectory of U.S. manufacturing construction over our forecast period. However, those firms opting for this strategy face considerable risks," says Guckes.

These risks include the challenges of setting up new manufacturing while maintaining profits. Businesses also need to be careful about the possibility that tariffs could be lifted at any time.

"Otherwise," Guckes adds, "the addition of this new capacity, followed shortly thereafter by the removal of tariffs, could see the market swell with excessive product volumes, sending prices and profits lower."

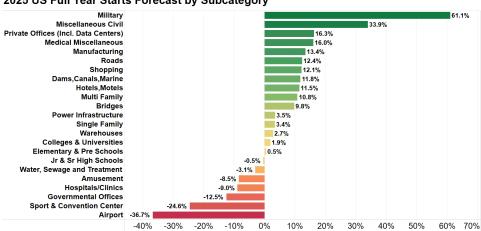
Guckes advises companies to stay calm and strategic. In his new commentary, Tariffs in Perspective, Guckes says, "(I)n the post-COVID economy, many companies have improved their understanding of supply chains. We recommend revisiting best practices from that time to keep inventory levels in check and control costs effectively."

#### Other Challenges

Besides concerns about material costs, labor shortages are another big challenge. These shortages could get worse if stricter immigration rules

Visit link for the full article: https://tinyurl.com/2b5ztus6

#### 2025 US Full Year Starts Forecast by Subcategory



oway, Sidewalks, Curbs, Gutters, Military Non Building, Athletic Fields & Courts, Swimming Pools,

**a** construct connect

AUGUST 07, 2025 - AUGUST 13, 2025 SMALL BUSINESS EXCHANGE 7



### **CALIFORNIA SUB-BID REQUEST ADS**



REQUEST FOR QUOTES FROM SUBS AND SUPPLIERS FOR:

City of Fresno O Yosemite International Airport (FAT) Runway 11L-29R Reconstruction Improvement Project Solicitation #12502600

BID DATE: August 26, 2025 at 3 PM

Quotes must be received no later than Noon on 8/25/2025 for evaluation

We are soliciting quotes for the following scopes and items of work, including, but not limited to: Clear & Grub, Erosion Control, AC Paving, Cold Plane AC, Underground Utilities, Fencing, Striping/Pavement Markings, Electrical, Asphalt Crack Seal, Grind/Groove PCC Pavement, Saw & Seal PCC, PCC Paving, PCC Demo, Aggregates (including: Crushed Agg Base, Uncrushed Aggregates, Concrete Aggregates & Sand), Ready Mix, Underground Pipe Products (RCP & CMP), Trucking, SWPP Plan & Materials, Paving Oil, Underground Precast, Street Sweeping, Traffic Control, Survey, Quality Control Testing and Airport Safety & Security

100% performance and payment bonds will be required for the full amount of the subcontract price. Please contact us for any assistance to this solicitation, including obtaining bonding, insurance, equipment, materials and/or supplies. Provide subcontractor and supplier scopes/quotes as early as possible to enable estimators to perform a thorough evaluation of all scopes/ quotes received. Quotes will be broken down into comparable packages as reasonably necessary to facilitate participation. Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operators, Labor-Quotes must be valid for the same duration as specified by the Owner for Contract Award. We are signatory to Operators, Laborers, Cement Masons, Carpenters & Pile Drivers Unions. Non-signatory subs will be required to sign an agreement for trades covered under our union agreements. We intend to work cooperatively with subcontractors/suppliers for all bid items you are licensed and qualified to perform. Bid items can be split to facilitate participation from all certified firms. We will reimburse for bond premium up to 2%. Firms must possess & provide current contractor's license number & DIR Registration number on the quote. Firms must possess insurance and workers compensation coverage meeting project requirements. Waiver of Subrogation is required. Please contact us for any assistance required by your firm. Subcontractors will be required to execute the standard general terms & conditions. Please contact us he mail if your our standard subcontract agreement and agree to the standard general terms & conditions. Please contact us by email if you would like copies for review prior to bid day.

Contract Documents and related project information, including future Addenda, are available on the City of Fresno website. Copies of plans can be downloaded at the City's online website at http://www.fresno.gov Doing Business (to the top of the screen), Bid Opportunities which takes you to the PlanetBids portal for the City. There you can download for or contact us directly by email and we can provide a **FREE** Box ftp site link (by email request only). Please send the email request to NORCALBIDS@flatironcorp.com for access to plans & specs on our BOX ftp site. If you would like to speak to an estimator for a specific scope or work, please email us and we can schedule a virtual or in person appointment to review project docs.

Please email ALL Scopes/Quotes to: NORCALBIDS@flatironcorp.com

Flatiron Dragados West, LLC. 1200 Concord Avenue, Suite 465 Concord, CA 94520 Phone 707-742-6000 · Fax 707-746-1603 Equal Opportunity Employer License No. 1134655

### SKANSKA | FLATIRON

Skanska-Flatiron, A Joint Venture (SFJV) of 1995 Agua Mansa Rd., Riverside, CA is seeking bids from all interested firms, including certified DBEs for the below indicated scopes on the Airfield and Terminal Modernization Program - Roadway Improvements Project. Owner: Los Angeles World Airports (LAWA). Contract No. DA-5609 Main Works

Early Procurement (NEW BID PACKAGE)

Scopes of work include but are not limited to: Overhead Sign Structures

Proposal due: August 25th, 2025, at 9:00am PST

Main Works Package 2 (BID DUE DATE EXTENSION) Scopes of work include, but are not limited to: Fencing & Railings, Small Diameter CIDH Piles, Reinforcing Steel, Roadway Concrete Barriers, Bridge Deck Polyester Overlay, Bridge Deck Grooving, Concrete Flatwork, Wayfinding & Decorative Signs, Roadway Signing, Striping & Pavement Markings, Construction Area Signs, Water Quality Systems & Dry Wells, Bridge Demolition, Dry Utilities, Ground Improvements & Mass Soil Mixing, Wet Utilities, and Roadway Electrical. Proposals now due: August 18th, 2025, at 9:00am PST

Main Works Package 2 Buildings/Sepulveda POC Scopes (BID DUE DATE EXTENSION))

Scopes of work include, but are not limited to: CMU, Steel – Structural & Misc Metals, Decorative Fencing, Roofing Systems, Doors & Hardware, Aluminum, Glass & Glazing, Painting/Coatings, Elevators, Plumbing/ HVAC, and Building Electrical

Proposals now due: August 18th, 2025, at 9:00am PST

Main Works Package 2 Suppliers and Service Contractors (Reminder)

Scopes of work include, but are not limited to: Aggregate Material, Bridge Bearings & Pads, Bridge Deck Drainage Materials, Geotextiles, Precast Stormwater Management Modules, Joint Seal Material, Miscellaneous Metal Bridge Materials, Precast Drainage Materials, Concrete Paving Materials, RCP Materials, PVC Materials, FES Materials, PVC Materials, P terials, Ready Mix Supplier, Traffic Control Materials, Concrete Washout, Sawcutting, and Temporary Striping. Proposals due: August 15th, 2025, at 2:00pm PST

Plans & Specifications can be viewed at our office Monday - Friday 7am to 4pm (call for appointment) or downloaded free at: https://bit.ly/ATMPLAX

Should you have any questions or desire to quote on this project, please contact Ryan Solano, DBE Compliance Coordinator at (323) 303-6044 or <a href="mailto:ryan.solano@sfjvatmp.com">ryan.solano@sfjvatmp.com</a>. Assistance in bonding, insurance, lines of credit or obtaining equipment, supplies and materials is available upon request. This advertisement is in response to LAWA's DBE program. SFJV intends to conduct itself in good faith with DBE firms regarding participation on this project. More info about this project is available at <a href="https://www.skanskaflatironatlax.com">www.skanskaflatironatlax.com</a>. SFJV is an EEO/AA/Vet/Disability Employer.



, Santa Fe Springs, CA 90670 Tel: (562) 946-1816 • Fax: (562) 946-3823 Contact: Jeff Axell • Email: KiewitS

Request for DBE sub-quotes

Kiewit Infrastructure West Co. ("Kiewit") is seeking quotes from qualified Disadvantaged Business Enterprises (DBE), including Minority Business Enterprises (MBE), Woman Business Enterprises (WBE), Small Business Enterprises (SBE), Small Business in Rural Area (SBRA), Labor Surplus Area Firms (LSAF), Historically Underutilized Business (HUB) Zone Small Businesses and all other business enterprises to perform as subcontractors, material contractors, and suppliers. DBEs must provide evidence of certification by the U.S. Environmental Protection Agency (US EPA), the Small Business Administration (SBA), the CA DOT DBE Certification Program (CUCP), Tribal, State, and Local Governments, or Independent Private Organization Certifications

> Project Name: Vic Trace Reservoir Replacement Project Location: 1631 La Coronilla Dr. Santa Barbara, CA 93109 Owner: City of Santa Barbara Public Works Department Due Date: August 12, 2025

Kiewit is requesting quotes for various areas of work including but not limited to: Surveying, Potholing, Scheduling, and Hazardous Material Assessment.

Firms interested in providing a sub-quote for this project must contact Kiewit and responding firms will be issued an "Invitation to Bid" through Kiewit's electronic use of BuildingConnected system (at no cost to bidder) with project information and bid instructions. Plans and specifications are also available for review at Kiewit's office.

This is a public works project and is subject to state prevailing wage rates. The Project is financed in part by federal funding sources such as the Clean Water State Revolving Fund ("CWSRF") and Drinking Water State Revolving Fund ("DWSRF") administered by the EPA and is therefore subject to the American Iron and Steel ("AIS") Provisions, DBE Program requirements and the Davis-Bacon Related Acts. All contractors submitting bids for this project must be registered with the Department of Industrial Relations pursuant to Labor Code Section 1725.5.

Responsive bidders must possess a valid California Contractor's license (as appropriate) and provide acceptable insurance. Responsible subcontractors and material contractors may be required to provide bonding for 100% of their contract value. Kiewit will reimburse bond premiums. Kiewit is signatory to collective bargaining agreements with the carpenters, laborers, cement masons, ironworkers, operating engineers, and teamsters. Kiewit will consider quotes from any, and all bidders who demonstrate an ability to foster and maintain labor harmony on the Project.

Kiewit intends to conduct itself in good faith with all DBEs regarding participation on this project. For further information regarding this project, insurance, bonding, related assistance with equipment, supplies, and materials, or the project schedule, please contact our Lead Estimator.

Kiewit Infrastructure West Co. is an Equal Opportunity Employer

WESTERN WATER (WW), is seeking quotes from qualified subcontractors and suppliers, including but not limited to certified Disadvantaged Business Enterprise (DBE) firms, for the construction of:

> East Bay Municipal Utility District -Main Wastewater Treatment Plant Digesters 7, 11, & 12 Rehabilitation Engineer's Estimate: \$10,000,000 - \$12,000,000 Bid Date & Time: August 27, 2025 at 2:00 P.M. Project Location: Oakland, CA

WW has identified the following potential contracting opportunities for qualified subcontractors and suppliers on this project:

Work includes the following: (1) remove and replace linings (or coatings) on digester internal steel and concrete surfaces. (2) Electrical and instrumentation work required to replace or modify digester overflow temperature sensors for each digester. (3) Structural repair work on the underside (inside) of the Digester 12 cover. (4) Remove and install new digester insulated roofing system on Digester 10 and spot repair of roof insulation at specific digesters. (5) Install new Class 1 Division 2 wiring, panels, and controls equipment at the flares. (6) install HVAC system in the Dewatering Building. (7) area gas monitor sensors, and (8) other miscellaneous improvements in and around the digesters.

Information regarding bonding, insurance, lines of credit, and any technical assistance or information related to the plans or specifications and requirements for the work will be made available to all interested firms. Plans and specs are available to view at our office and access to digital copies will be provided upon request.

For more information or to provide quotes, please contact:

Western Water, 707 Aviation Blvd, Santa Rosa, CA Kalie Kreischer, Estimating Coordinator bids@westernwater.com, Phone: (707) 540-9640, Fax: (707) 540-9641

Subcontractors will be required to comply with all subcontract insurance requirements, which include providing a waiver of subrogation endorsement to their worker's compensation insurance.

Interested subs and suppliers should complete and submit the attached solicitation form no later than 24 hours prior to bid.

WW is an AA/EEO/Veterans/Disabled Employer - CA License No. 188068

# **Businesss Exchange**



- Subcontractors Vendors
- Suppliers



You can reach a



Advertise vour

- Sub-Bid Request Ads
- Public Legal Notices
- Fictitious Business Name Statement (also known as a DBA Statement)
  - Job Listings (Classified ad)
  - Upcoming events or seminars

8 SMALL BUSINESS EXCHANGE AUGUST 07, 2025 - AUGUST 13, 2025

### **Bipartisan Legislation to Protect Small Business Contractors**

#### Continued from page 1

crucial to maintaining a robust pipeline of small businesses in the federal procurement process, which ensures government agencies maintain access to the innovative solutions small businesses are uniquely capable of providing. The Protecting Small Business Competitions Act of 2025 formally codifies this longstanding rule, and makes it possible for small companies to operate with the certainty that the federal government wants to do business with them, and

that it will treat them fairly - regardless of the size of their contract. By ensuring that the Rule of Two would apply government-wide, law-makers can provide stability to the small business contractors that provide vital support to the U.S."

"As a federal contractor, I've seen how critical the Rule of Two can be in opening doors for small businesses. It has for us, but because it has only been a suggested policy, it hasn't always been followed. Put-

ting it into statute ensures that small businesses have a piece of the pie—not just setting a goal but making a commitment to building equity in our communities. For woman-owned, veteran-owned, HUBZone, and other small businesses, this is about more than access. It's about being included in the federal marketplace," said Liseth Velez, Founder & CEO of LJV Development of Boston, Massachusetts.

SOURCE: https://tinyurl.com/227gz4db



### 18 Principles Powering Purpose-Driven Performance

#### Continued from page 2

- 10. **Make Exceptions** Policies should never overshadow doing what's right. Flexibility is a strength when guided by principle and purpose.
- 11. **Long-Term Results** Strategic decisions are made with a long-view mindset, prioritizing sustainability and future value over short-term gains.
- 12. **Hire & Develop the Best** Strong organizations are built by elevating the talent within them. Leaders are cultivated through mentorship, training and opportunity.
- 13. **Kaizen** Incremental, continuous improvements—no matter how small—build momentum and deliver lasting impact.
- 14. **Stop & Fix It** Empowerment to halt a process in order to correct quality issues ensures

that problems are addressed at the root, not passed along.

- 15. **Lead by Example** True leadership is demonstrated through action. Ownership mentality ensures accountability at every level.
- 16. **Think Big** Ambitious thinking fuels innovation and growth. Visionary ideas are the foundation of breakthrough solutions.
- 17. **Go & See** Real insight comes from first-hand observation. Being present at the source of an issue enables faster, more accurate resolution.
- 18. **Have a Backbone** Courageous leadership requires speaking up with respect and standing firm on values. Once a path is chosen, full commitment follows.

Businesses that integrate these values into their daily operations develop trust-based re-

lationships while building loyal customers and achieving excellence in all their interactions. A defined value system enables organizations to make purpose-driven decisions while giving people the power to lead with purpose. The alignment between each action and the shared mission leads to improved brand reputation and sustainable growth. Purpose-driven businesses that maintain their principles stand as the most successful entities to navigate today's fast-changing world as they lead their industries into the future.

•••

Merilee Kern, MBA is an internationally-regarded brand strategist and analyst who reports on cultural shifts and trends as well as noteworthy industry change makers, movers, shakers and innovators across all categories, both B2C and

B2B. This includes field experts and thought leaders, brands, products, services, destinations and events. As Founder, Executive Editor and Producer of "The Luxe List," Merilee is a prolific business, lifestyle, travel, dining and leisure industry voice of authority and tastemaker. She keeps her finger on the pulse of the marketplace in search of new and innovative must-haves and exemplary experiences at all price points, from the affordable to the extreme. Her work reaches multi-millions worldwide via broadcast TV (her own shows and copious others on which she appears) as well as a myriad of print and online publications. Connect with her at www. TheLuxeList.com / Instagram www.Instagram. com/MerileeKern / Twitter www.Twitter.com/ MerileeKern / Facebook www.Facebook.com/ MerileeKernOfficial / LinkedIN www.LinkedIn. com/in/MerileeKern.

### **Crafting Gen Z's Smart Trade Future**

#### Continued from page 1

They also see training as more than a requirement—it's a reflection of an employer's values. Recent surveys reveal that Gen Z places a high premium on career growth and continuous learning. When companies invest in tech-enabled development tools, it not only improves job readiness but signals a commitment to helping young workers succeed long-term. It shows Gen Z that the company is forward-thinking and ready to evolve with its employees. This mindset sets the stage for more impactful onboarding, engagement and retention strategies—starting with how training is delivered.

#### **Designing Training That Clicks**

Effective training today means meeting learners where they are, and for Gen Z, that's often online. Tech-driven training tools make it possible to deliver necessary training in formats that are not only convenient, but more likely to stick.

Some technologies that companies look to implement within their training structures include:

Virtual and Augmented Reality: VR and AR simulate real jobsite environments, allowing workers to practice high-risk tasks like welding or operating machinery safely. For example, VR lets workers hone skills in a virtual setting, reducing risks, while AR overlays instructions on physical tasks, improving accuracy and efficiency.

Mobile Learning Platforms: Mobile learning platforms offer short, interactive training modules that workers can access during breaks or on the go. For instance, an apprentice can review safety protocols on their phone before arriving at a jobsite. This flexibility aligns with Gen Z's learning preferences and ensures key information is always accessible when needed.

On-Demand Video Libraries: On-demand video libraries let workers access training at their own pace. For example, a technician can watch a video on HVAC installation techniques while working or revisit electrical code content as needed. This self-paced format reinforces learning and ensures better retention.

Digital Access to Codes and Standards: Mobile access to building codes and standards ensures workers can quickly find the information they need on site, with critical resources right at their fingertips. In addition to accessing content, users can easily search, bookmark and cross-reference related materials, allowing for faster decision-making and reduces errors.

### **Building Loyalty From Day One**

For Gen Z, access to professional development tools and programs isn't a perk, but an expectation. Training opportunities often outweigh salary when this generation evaluates job offers. In fact, two-thirds of Gen Z ranks upskilling and career growth as top priorities when considering

where to work. That's why companies that lead with tech-enabled training have a clear edge in attracting young talent.

Showcasing immersive tools like virtual reality, mobile learning, on-demand video, and digital access to codes and standards signals that a company is progressive and invested in worker success. It also helps reshape the perception of the trades, showing that these careers are no longer low-tech or old fashioned, but dynamic, innovative and future-ready. These modern approaches can make skilled trades more attractive to a generation that may not have otherwise considered them.

Once hired, Gen Z workers are likely to stay when their learning needs are met. Personalized digital training paths, flexible formats and real-time progress tracking make employees feel seen and supported, while also fostering a sense of autonomy. According to recent data, 27% of Gen Z employees say they are more likely to seek new opportunities if their current job doesn't prioritize training and development—underscoring how closely professional growth is tied to retention.

Digital platforms can also capture and share institutional knowledge, allowing experienced workers to pass down insights through searchable hubs. This is critical as the labor shortage continues. According to recent data, 31% of

professionals cite a lack of knowledge sharing as a top challenge on the jobsite. By adopting technology, companies can create environments where early-career workers gain insights while experienced workers retire.

#### **Building the Future of the Trades**

Tech-enabled training tools aren't a luxury—they're a necessity. As older workers retire and demand for skilled trades rises, attracting, training and retaining young talent will be crucial for the industry's success. Gen Z, with their digital fluency and preference for hands-on learning, is already reshaping workforce expectations. To meet them, companies must adapt to offer the right training and development opportunities.

Digital tools offer a smarter, more sustainable way forward. They improve safety, reduce turnover and help build a workforce ready to navigate future demands. By adopting tech-driven training and knowledge-sharing tools, companies unlock growth, support retention and strengthen the entire industry.

In the skilled trades, the future may still be handson—but the path must be digital. The time to act is now: embracing tech solutions will attract Gen Z talent, creating a resilient, skilled workforce prepared for a rapidly changing world.

SOURCE: https://tinyurl.com/28qx5hmp

AUGUST 07, 2025 - AUGUST 13, 2025 SMALL BUSINESS EXCHANGE 9



## PUBLIC LEGAL NOTICE ADVERTISEMENTS



#### NOTICE INVITING PROPOSALS

The Golden Gate Bridge, Highway and Transportation District (District) seeks bids for Contract No. 2025-F-039, Scheduled Drydocking and Capital Improvements for MV Napa. Interested Bidders must submit

Portal: https://ggbhtd.bonfirehub.com by September 5, 2025, at 2:00 p.m., PT, at which time bids will be publicly opened and read.

A non-mandatory pre-bid conference will be conducted online on Friday, August 15, 2025, at 11:30 AM. Meeting information can be found in the Bid docu-

Requests for approved equals, modifications or clarifications of any requirement must be submitted in writing by Friday, August 22, 2025, at 4:00 p.m., PT. the District's Procurement Portal. In order to download and respond to posted solicitations. Proposers will need to register. Once registered, to download the

1) Go to the District's Procurement Portal: https://ggbhtd.bonfirehub.com.

2) Under "Action" column of "Open Public Opportunities" page, click on "View Opportunity" next to desired Project.

3) Scroll down to "Supporting Documentation" section to download documents.

For general questions regarding this Contract, please contact Johnathan Lucas, Contracts Officer, at jlucas@goldnegate.org.

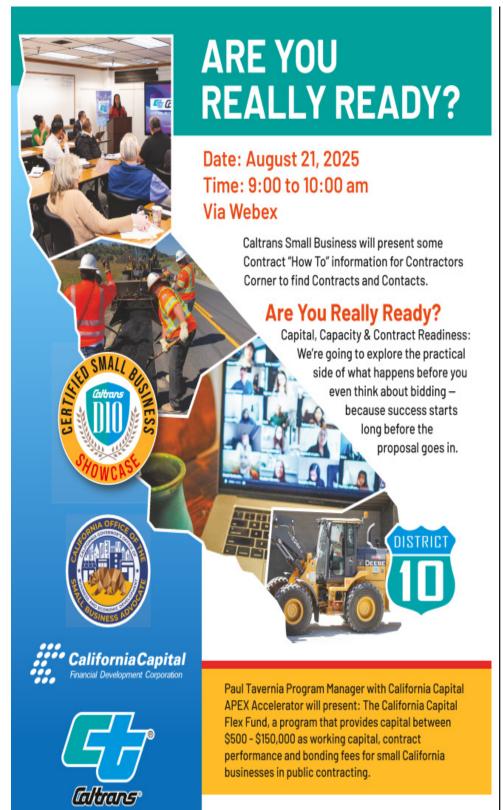
/s/ Johnathan Lucas, Contracts Officer Dated: August 1, 2025 8/7, 8/14/25

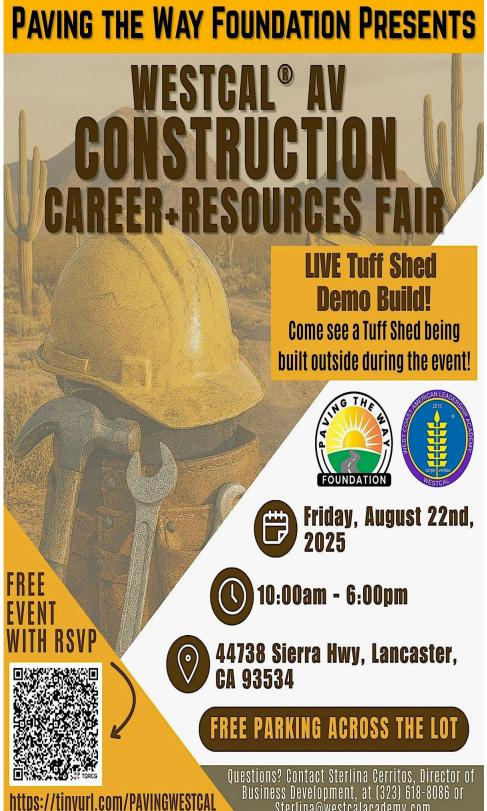
CNS-3953615#

SMALL BUSINESS EXCHANGE



### **EVENTS**





Sterlina@westcalacademy.com



### FICTITIOUS BUSINESS NAME STATEMENTS

#### For Fictitious Business Name rate sheet and instructions, please email Nabil Vo at nvo@sbeinc.com

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

5LL Clothing

Address 584 Castro Street #2150, San Francisco, CA 94114

Full Name of Registrant #1
Cory Schisler Hospitality Studio LLC (CA)

Address of Registrant #1
584 Castro Street #2150, San Francisco, CA 94114

This business is conducted by a limited liability company

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: Corv Schisler

This statement was filed with the County Clerk of San Francisco County on **07-16-2025**.

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

**Mariedyne Nadonza** Deputy County Clerk 07-16-2025

07/17/25 + 07/24/25 + 7/31/25 + 08/07/25

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0406768

Fictitious Business Name(s):

**Alphora Nails** 

5150 Geary Blvd, Ste #8, San Francisco, CA 94118

run ivarine of Registrant #1 Alphora Beauty Club LLC. (CA) Address of Registrant #1 2500 Deer Valley Rd, Apt 421 San Rafael, CA 94903

This business is conducted by a limited liability company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-01-2025.

Signed: Vitalii Revunov

This statement was filed with the County Clerk of San Francisco County on **07-01-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state. of a fictitious business name in violation of the right of another under Federal, State or Common Law.

**Melvin Galvez** Deputy County Clerk 07-01-2025

07/24/25 + 7/31/25 + 08/07/25 + 08/14/25

### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0407012

Fictitious Business Name(s):

**Autumn's Cafe** 

Address 2071 Third Street, San Francisco, CA 94107

Full Name of Registrant #1
Rimon M Jada

Address of Registrant #1
852 Santa Lucia Avenue, San Bruno, CA 94066

Full Name of Registrant #2 Sana R Jada

Address of Registrant #2
852 Santa Lucia Avenue, San Bruno, CA 94066

This business is conducted by a married couple.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A.

Signed: Rimon Jada

This statement was filed with the County Clerk of San Francisco County on **07-30-2025.** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Monika Leng Deputy County Clerk 07-30-2025

08/07/25 + 08/14/25 + 08/21/25 + 08/28/25

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

CharAid+

Address
1405 Van Ness Avenue Apt 507

San Francisco, CA 94109
Full Name of Registrant #1
Diamond Roots LLC. (CA)

Address of Registrant #1
1405 Van Ness Avenue Apt 507 an Francisco, CA 94109

This business is conducted by a limited liability company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on under the fiction **07-15-2025.** 

Signed: Miguel Aguayo

This statement was filed with the County Clerk of San Francisco County on 07-15-2025.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Maribel Jaldon** Deputy County Clerk 07-15-2025

07/24/25 + 7/31/25 + 08/07/25 + 08/14/25

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0406975

Fictitious Business Name(s): City Door & Hardware

Address **165 13th Street** Fan Street
San Francisco, CA 94103
Full Name of Registrant #1
WJJ - D&H Inc. (CA)
Address of Registrant #1
165 13th Street

San Francisco, CA 94103

This business is conducted by a corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **01-01-2010.** 

Signed: Donald Toy

This statement was filed with the County Clerk of San Francisco County on **07-23-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Mariedvne Nadonza Deputy County Clerk 07-23-2025

7/31/25 + 08/07/25 + 08/14/25 + 08/21/25

### **FICTITIOUS BUSINESS NAME STATEMENT**

Fictitious Business Name(s): Day and Night IV

Address 234 9th Street, San Francisco, CA 94103

Full Name of Registrant #1

Dongjoo Management LLC (CA)

Address of Registrant #1

2108 N Street Ste N, Sacramento, CA 95816

This business is conducted by a limited liability company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-01-2025.

Signed: **Dongjoo Kim** 

This statement was filed with the County Clerk of San Francisco County on 08-04-2025.

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Melvin Galvez Deputy County Clerk 08-04-2025

08/07/25 + 08/14/25 + 08/21/25 + 08/28/25

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Elite Training Studio

Address
675 Valencia Street, San Francisco, CA 94110 Full Name of Registrant #1

Live Fit Gym - Mission Inc. (CA)

Address of Registrant #1

301 Fell Street, San Francisco, CA 94102

This business is conducted by a corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 06-18-2025.

Signed: Patrick OBrien

This statement was filed with the County Clerk of San Francisco County on **07-11-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Mariedyne Nadonza Deputy County Clerk 07-11-2025

07/17/25 + 07/24/25 + 7/31/25 + 08/07/25

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0406876

Fictitious Business Name(s):

Gokumi Sushi Bar

Gokumi Sushi Bar Address 564 South Van Ness Avenue San Francisco, CA 94110 Full Name of Registrant #1 Bolomj Inc (CA) Address of Registrant #1 564 South Van Ness Avenue San Francisco, CA 94110

This business is conducted by a corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-14-2025.

Signed: Dashdorj Sanjaasuren

This statement was filed with the County Clerk of San Francisco County on **06-18-2025.** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Melvin Galvez** Deputy County Clerk 07-14-2025

7/31/25 + 08/07/25 + 08/14/25 + 08/21/25

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0406844

Fictitious Business Name(s):
1.) Gong Sun Acupuncture & Traditional Chinese Herbology
2.) Gong Sun Acupuncture
3.) Gong Sun Acupuncture and Traditional Chinese Herbology

T719 Union Street, San Francisco, CA 94123
Full Name of Registrant #1
Natalie Purkey

Address of Registrant #1 7840 Stage Rd., San Gregorio, CA 94074

This business is conducted by an individual. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-09-2025** 

Signed: Natalie Purkey

This statement was filed with the County Clerk of San Francisco County on **07-09-2025** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Liana Diep-Lee Deputy County Clerk 07-09-2025

07/17/25 + 07/24/25 + 7/31/25 + 08/07/25

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Japantown Dental

Address
1788 Sutter Street, Suite 201
San Francisco, CA 94115
Full Name of Registrant #1
Clint K. Taura, DDS, PC (CA) Address of Registrant #1
1788 Sutter Street, Suite 201

San Francisco, CA 94115 This business is conducted by a corporation.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10-27-2020.** 

Signed: Clint Taura

This statement was filed with the County Clerk of San Francisco County on **08-05-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez** 

Deputy County Clerk 08-05-2025

08/07/25 + 08/14/25 + 08/21/25 + 08/28/25

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Lanny Garden & Landscape
Address
391 Ellis Street

San Francisco, CA 94102 Full Name of Registrant #1 Jiao Jiao Lanny Yu Address of Registrant #1 391 Ellis Street

San Francisco, CA 94102 This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-09-2025.

Signed: Jiao Jiao Lanny Yu

This statement was filed with the County Clerk of San Francisco County on **07-09-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed: **Melvin Galvez** Deputy County Clerk 07-09-2025

07/17/25 + 07/24/25 + 7/31/25 + 08/07/25

FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

My Canh Vietnamese Restaurant Address 626 Broadway San Francisco, CA 94133 Full Name of Registrant #1

Full Name of Registra

My Canh LLC (CA) Address of Registrant #1
414 Ramsell Street, San Francisco, CA 94132

This business is conducted by a limited liability company.

The registrant(s) commenced to transact business ınder the fictitious business name(s) listed above on

05-03-2025. Signed: Leanna C Louie

This statement was filed with the County Clerk of San Francisco County on **07-14-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

**Melvin Galvez** Deputy County Clerk 07-14-2025

07/17/25 + 07/24/25 + 7/31/25 + 08/07/25



### FICTITIOUS BUSINESS NAME STATEMENTS

### For Fictitious Business Name rate sheet and instructions, please email Nabil Vo at nvo@sbeinc.com

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): New Gourmet Dim Sum 651 Clement Street San Francisco, CA 94118
Full Name of Registrant #1
New Gourmet Dim Sum LLC (CA) Address of Registrant #1 651 Clement Street San Francisco, CA 94118

This business is conducted by a limited liability company.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 07-01-2025.

Signed: Simin Lawchen

This statement was filed with the County Clerk of San Francisco County on **07-28-2025.** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Monika Leng Deputy County Clerk 07-28-2025

08/07/25 + 08/14/25 + 08/21/25 + 08/28/25

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0406866

Fictitious Business Name(s): Norcal Vineyards 891 Beach Street San Francisco, CA 94109 Full Name of Registrant #1 Anthony K Ford Address of Registrant #1 8200 Old River Road Ukiah, CA 95482

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on N/A.

Signed: Anthony K Ford

This statement was filed with the County Clerk of San Francisco County on **07-11-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Melvin Galvez Deputy County Clerk 07-11-2025

7/31/25 + 08/07/25 + 08/14/25 + 08/21/25

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-040685

Fictitious Business Name(s): Pacific Orange Studios 190 27th Avenue, Apt 2 San Francisco, CA 94121 Full Name of Registrant #1 Limitless Media Inc. (CA)

Address of Registrant #

190 27th Avenue, Apt 2, San Francisco, CA 94121

This business is conducted by a corporation

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on  ${\bf N/A.}$ 

Signed: Aron Pruiett

This statement was filed with the County Clerk of San Francisco County on **07-10-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Melvin Galvez** Deputy County Clerk 07-10-2025

07/17/25 + 07/24/25 + 7/31/25 + 08/07/25

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

PawPalsSF

775 Rockdale Drive, San Francisco, CA 94127

William Potter Robb Jr
Address of Registrant #1
679 Waller Street, San Rafael, CA 94117

Sebastian Flinn
Address of Registrant #2
775 Rockdale Drive, San Francisco, CA 94127

This business is conducted by a general

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 06-15-2025

Signed: William Potter Robb Jr

This statement was filed with the County Clerk of San Francisco County on **06-18-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state. of a fictitious business name in violation of the right of another under Federal, State or Common Law.

**Giselle Romo** Deputy County Clerk 06-18-2025

07/24/25 + 7/31/25 + 08/07/25 + 08/14/25

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

**Rare Properties Northern California** 

891 Beach Street, San Francisco, CA 94109 Full Name of Registrant #1

Chelsea E. Ialeggio

Address of Registrant #1

98 Ryan Avenue, Mill Valley, CA 94941

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **06-23-2025.** 

Signed: Chelsea Ialeggio

This statement was filed with the County Clerk of San Francisco County on **07-09-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Melvin Galvez** Deputy County Clerk 07-09-2025

07/24/25 + 7/31/25 + 08/07/25 + 08/14/25

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): Sabor Gaucho

Address 1500 Broadway, San Francisco, CA 94109 Full Name of Registrant #1

La Alegria LLC (CA)

Address of Registrant #1

1500 Broadway, San Francisco, CA 94109

This business is conducted by

a limited liability company. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

06-17-2025. Signed: Sidinaldo Benhur Da Silva

This statement was filed with the County Clerk of San Francisco County on 07-17-2025.

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Liana Diep-Lee Deputy County Clerk 07-17-2025

08/07/25 + 08/14/25 + 08/21/25 + 08/28/25

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):

Torah Solutions

Torah Solutions
Address
1459 18th Street, Suite 311
San Francisco, CA 94107
Full Name of Registrant #1
Booksandart
Address of Registrant #1
1459 18th Street, Suite 311
San Francisco, CA 94107

This business is conducted by a limited liability company (CA)

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: David Bayer

This statement was filed with the County Clerk of San Francisco County on **07-28-2025.** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Liana Diep-Lee Deputy County Clerk 07-28-2025

7/31/25 + 08/07/25 + 08/14/25 + 08/21/25

#### FICTITIOUS BUSINESS NAME STATEMENT File No. 2025-0406928

Fictitious Business Name(s):

Valley Fruit Financial Address
462 Columbus Avenue
San Francisco, CA 94133
Full Name of Registrant #1
Michael Reyes Address of Registrant #1
462 Columbus Avenue
San Francisco, CA 94133

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **07-15-2025.** 

Signed: Michael Reyes

This statement was filed with the County Clerk of San Francisco County on **07-18-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

**Melvin Galvez** Deputy County Clerk 07-18-2025

07/24/25 + 7/31/25 + 08/07/25 + 08/14/25

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s)

Wu Acupuncture Herbal Address
835 Clay Street, Ste 102, San Francisco, CA 94108

Full Name of Registrant #1
Yongyi Wu
Address of Registrant #1

Address of Registrant #1
640 Francisco Street, Unit 1214
San Francisco, CA 94133

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on  ${\bf N/A.}$ 

Signed: Yongvi Wu

This statement was filed with the County Clerk of San Francisco County on **07-23-2025.** 

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Liana Diep-Lee Deputy County Clerk 07-23-2025

7/31/25 + 08/07/25 + 08/14/25 + 08/21/25

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s): Tax Office SF Advisory

Address 513 Valencia #4, San Francisco, CA 94110

Full Name of Registrant #1

Aaron Kurt Phillips Address of Registrant #1
513 Valencia #4, San Francisco, CA 94110

This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on 05-09-2025.

Signed: Aaron Kurt Phillips

This statement was filed with the County Clerk of San Francisco County on **08-05-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state. of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Liana Diep-Lee Deputy County Clerk 08-05-2025

08/07/25 + 08/14/25 + 08/21/25 + 08/28/25

### FICTITIOUS BUSINESS NAME STATEMENT

Fictitious Business Name(s):
Intuitive Healing Touch SF

4200 18th Street, Suite 204 San Francisco, CA 94114 Full Name of Registrant #1 Chadavarin Wessarojkit

Address of Registrant #1
7100 Geary Blvd, Apt 6, San Francisco, CA 94121 This business is conducted by an individual.

The registrant(s) commenced to transact business under the fictitious business name(s) listed above on

Signed: Chadavarin Wessarojkit

This statement was filed with the County Clerk of San Francisco County on **08-05-2025.** 

**Notice:** This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law.

Filed:

Melvin Galvez Deputy County Clerk 08-05-2025

08/07/25 + 08/14/25 + 08/21/25 + 08/28/25



STATEMENT OF ABANDONMENT OF USE OF FICTITIOUS BUSINESS NAME

The registrant(s) listed below have abandoned the use of the fictitious business name(s):

Cloud9 Decorations

Located at 1315 20th Avenue, San Francisco, CA 94122
This fictitious business name was filed in the County of San Francisco on 04-16-2019 under file 2019-0386148

Name and address of Registrants (as shown on previous statement)

This business was conducted by

Full Name of Registrant #1 JVG Decor LLC (CA) 1315 20th Avenue, San Francisco, CA 94122

a limited liability company

Signed: Tsz Nga Wong

This statement was filed with the County Clerk of San Francisco County on

Melvin Galvez Deputy County Clerk 07-17-2025

07/24/25 + 07/31/25 + 08/07/25 + 08/14/25

12 SMALL BUSINESS EXCHANGE AUGUST 07, 2025 - AUGUST 13, 2025



### **SUCCESS STORIES**

# CoolCalifornia.org

### **SMALL BUSINESS CASE STUDY**

### Three Squares, Inc. Santa Monica, CÁ

#### **Planning Greener Events from the Inside Out**

Three Squares Inc. (TSI) is leading the way as a sustainable business force that maintains balance between the people, economic growth and the planet. As a globally recognized environmental consulting firm, Three Squares specializes in developing sustainability plans for corporations, government agencies and academic institutions. TSI also plans campaigns to promote green products and services as well as oversight of sustainability efforts at large-scale events, such as the 2008 Democratic National Convention and the premiere screening and gala for Warner Brothers' film "Inception." Their plan for the "Inception" premiere ensured reductions in energy use, waste generation and the carbon footprint of the event. successfully diverting 1.8 tons of waste to a recycling and compost center.

TSI's sustainability standards also guide their own operations through monitoring pollution and energy use, outlining recycling procedures to increase waste diversion and educating employees. TSI works to further reduce their own carbon footprint by tracking and reporting all carbon emissions from their business activities such as air travel, automobile emissions and energy use. They also invest in renewable energy certificates, which support carbon offset projects.

"Today's environmental challenges need to remain at the forefront of our minds if we expect to create solutions for tomorrow. At TSI, we are committed to designing solutions for these challenges both in our work and off-the-clock.

**Jaime Nack President of Three Squares Inc.** 

The 2008 Democratic National Convention's sustainability plan included transportation, waste diversion, alternative energy production and materials, green office standards, and a carbon offset program

#### **Business Snapshot:**

A globally recognized environmental consulting firm with an expertise in sustainable business.



#### **Green Business Actions:**

- Tracks and manages data from all business activities that emit pollutants, such as air and vehicle travel and energy use
- Invests in renewable energy certificates to offset 100 percent of energy needs
- Coordinates carbon offset purchases through The CarbonNeutral Company to cover their carbon footprint
- Utilizes natural lighting
- Keeps office doors and windows open for ventilation · Uses smart power strips save energy by turning of
- phantom outlets Organized recycling system, including e-waste · Reduces usage of paper in mail by eliminating
- Purchases office supplies that are reusable or
- Educates employees about proper recycling, waste reduction, and sustainable office procedure

### CoolCalifornia.org SMALL BUSINESS CASE STUDY

### Citadel Environmental Services, Inc. Glendale, CA

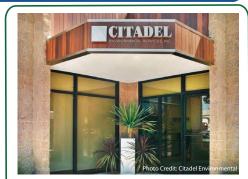
#### Green Office with a Green Purpose

Citadel Environmental, an eco-friendly health and safety firm, is green inside and out. Not only is a sustainable lifestyle promoted, but its environmentally friendly office spaces feature innovative ecological design solutions that reduce operating costs, energy use, water consumption, and it's carbon footprint.

Citadel's office building has been fully remodeled into a first-class, sustainable office with the goal of achieving a LEED® Platinum rating, as well as becoming the first privately held LEED® certified building in Glendale.

In addition to benefiting the environment, the unique office building increases employee productivity and well-being. Its vast natural lighting and bright, open workspaces promote a healthy work environment as well as minimize electricity use, which helps cut business costs. To top it off. Citadel Environmental has installed rooftop solar panels to power its office workspaces, thereby creating a truly energy efficient work environment.





Citadel Environmental's eco-friendly building.



#### **Business Snapshot**

Environmental health and safety firm that serves clients in a wide variety of industries nation-wide.

#### Climate Actions

- Installed low emissions (VOC) flooring systems
- Uses Green Seal certified furniture systems
- Installed Energy Star® appliances
- · Created designated preferred parking for fuel-efficient vehicles
- Skylights serve as primary light source
- Installed 120 solar panels on roof
- Installed water-efficient interior plumbing
- · Planted a drought-tolerant landscape that uses a drip irrigation system

### Estimated Yearly Savings

- Reduced electricity use 38.5 percent
- · Contributes 16 percent of solar generated electricity back to City of Glendale
- Reduced water usage by 62 percent

### **Dulce Organic Farms**

[ Article originally appeared in https://calosba.ca.gov ]

Location: Central California | Santa Cruz County | Watsonville

Visit Dulce Organic Farms online at https://cokefarm.com/

Antonia Vega Gonzalez, and her husband, Jose Juan Pulido Garcia, spent more than two decades as farm laborers in California's strawberry fields, developing experience in every aspect of production while nurturing an entrepreneurial

"I started at a very young age," Antonia recalls. "By the time I was 7 or 8, I was already working. My parents took me to work in the strawberry fields. That was the only work I knew."

In 2018, Antonia enrolled in El Pájaro CDC's Women's Business Education Program, a 12week course that covers the essentials of launching and managing a small business. Upon completion of the course, Antonia first learned about California FarmLink's lending services. Eventually, Antonia and Jose secured their first

operating loan with FarmLink, enabling them to launch Dulce Organic Farms on leased land in Royal Oaks.

"The team helped me with the loan application process, and it was simple," Antonia shares. "That loan gave me the push I needed to move

Over the years, Antonia and Jose refined their approach and strengthened their operation. "By the fourth year, we finally understood how to grow high-quality strawberries," Antonia explains. "Now, we have the knowledge to produce better fruit in larger quantities.'

By 2023, after five years of leasing and business development, Antonia and Jose were prepared for the crucial next step: purchasing their own land. California FarmLink played a pivotal role in this transition, arranging a joint financing agreement with the USDA Farm Service Agency that enabled them to purchase 23.27 acres in Royal Oaks — transforming Antonia and Jose from tenant farmers to landowners.

Visit link for the full article: https://tinyurl.com/27deo553



Antonia Vega Gonzalez

